



## What are ESTEEM latest advances?

### Development of training modules around female leadership



After finalizing a literature review on the challenges, needs and opportunities of women's entrepreneurship, which will be published soon, **ESTEEM partners are now working on the development of 3 innovative training modules around women's leadership**, to help:

- Module 1 Understanding what a leader is and how to be one
- Module 2 Confronting and overcoming the challenges faced by entrepreneurs
- Module 3 Learning to build and maintain trust in business relationships

The modules will be tested in France, Italy, Spain and Portugal with an audience of future, young and already well-established entrepreneurs, and with an audience of trainers who are working with entrepreneurs!

### The influence of psychological factors on entrepreneurship



Thanks to the quantitative and qualitative studies carried out during the first phase of the project, **ESTEEM partners have finalized a research study on how the psychological codes and cognitive aspects of a business leader are influenced by gender.**

The study report is available [at the following link!](#)

### Organization of role-playing sessions



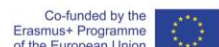
To encourage the implementation of good practices between entrepreneurs and help break isolation, ESTEEM partners organize **role-playing sessions in the 4 partner countries** involving young / future entrepreneurs!

The first sessions aimed to make them work on the theme of **business negotiation**. The partners are setting up the following sessions which will address the theme of **human resources**.



ESTEEM partners met (virtually) for 2 days in January to work on the development of training sessions and workshops that they plan to put in place in the coming weeks.

**The next face-to-face meeting is scheduled in April 2022 in Portugal!**



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