



ESTEEM

Assessment grid for role-plays

	Evaluation settings	Notation	Comments
Entrepreneur's posture	Eye contact	1 Controlled posture 2 Average controlled posture 3 Needs to work on posture	
	Language	1 Controlled posture 2 Average controlled posture 3 Needs to work on posture	
	Physical gesture	1 Controlled posture 2 Average controlled posture 3 Needs to work on posture	

ESTEEM is a project funded with support from the European Commission (Project Number: 2020-1-FR01-KA202-080354). This publication reflects the views only of the author, and the Commission cannot be held responsible for any use, which may be made of the information contained therein.



Entrepreneur's behavior	Reactivity	1 Controlled attitude 2 Average controlled attitude 3 Needs to work on attitude	
	Adaptability	1 Controlled attitude 2 Average controlled attitude 3 Needs to work on attitude	
	Self-Initiative	1 Controlled attitude 2 Average controlled attitude 3 Needs to work on attitude	
	Persuasion/ capacity to convince an audience	1 Controlled attitude 2 Average controlled attitude 3 Needs to work on attitude	

ESTEEM is a project funded with support from the European Commission (Project Number: 2020-1-FR01-KA202-080354). This publication reflects the views only of the author, and the Commission cannot be held responsible for any use, which may be made of the information contained therein.



iscte

UNIVERSITY
INSTITUTE
OF LISBON



TDM2000
INTERNATIONAL

Co-funded by the
Erasmus+ Programme
of the European Union



Self-perception of the entrepreneur	Self-confidence	1 Good self-perception 2 Average self-perception 3 Poor self-perception	
--	-----------------	---	--